

To : Mohamed ET-TOUIL

DATE: 26-sept-08

SMECRA

Your reference No. :

Att.: Z.A. Les Pradeaux

Our Quotation No. : Q20080238

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Contact person : Regis Houllier

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E-Mail: [m.et-touil@wanadoo.fr](mailto:m.et-touil@wanadoo.fr)

ITEM	MODEL (Description)	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	80353383-00100 Controller unit	1	365,49	365,49
2	80353282-00100 Manual control unt	4	434,01	1 736,06
3	80068253-00200 Link assy	1	48,03	48,03
4	80068253-00300 Link assy	1	48,03	48,03

Minimum Charge	EURO	2 197,60
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	0,00
Total FCA Japan	EURO	2 197,60

Note:

## REMARKS:

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

## TERMS and CONDITIONS:

Trade Terms: FCA Japan

Payment Terms: Advance payment before shipment

Minimum Order Amount: Euro 150 per order (Packing &amp; Handling and Freight charges excluded)

Lead time: 8 weeks (Ex-factory)

Shipping Route: By Air

Validity: 60 days from quotation date

Cancellation: Not allowed after your order is acknowledged

End User:

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

Director, Product Division